



## **MAME XXXII - Winners and Finalists**

### **Grand Award**



### **Small Volume Builder of the Year**



## **Advertising**

## Category 1 - Best Newspaper Ad

Mattamy Homes - We're the Largest Builder You've Probably Never Heard Of

Robson Communities - Live Life Inspired

Taylor Morrison - Montaverde - Luxury Living at Its Finest

### Category 2 - Best Magazine Ad

**Robson Communities - Live Life Inspired** 

Rosewood Homes - Sierra Highlands Taylor Morrison - Copper Sky and Andaluza

### Category 3 - Best Billboard

**Lennar Homes - Next Gen** 

Mattamy Homes - Behind Every Great Community

### Category 4 - Best Ad Campaign by a Builder

Mattamy Homes - Choose Your Own Bonus Package

Shea Homes - Vantage Luxury Living Robson Communities - Live Life Inspired

# Category 5 - Best Ad Campaign by a Master Planned Community Taylor Morrison - Adora Trails - Treat Street (Honorary)

## Category 6 - Best Website by a Builder Closing Less Than 500 Homes Per Year

### **Mattamy Homes**

Woodside Homes Robson Communities

# Category 7 - Best Website by a Builder Closing 500 or More Homes Per year

### **Lennar Homes**

K. Hovnanian Homes

### Category 8 - Best Online Banner Ad

Mattamy Homes - Choose Your Own Bonus Package

Shea Homes - Sun & Shine

Rosewood Homes - Rosewood Canyon Estates

### Category 9 - Best Virtual Tour (Physical or Digital)

Shea Homes - 24 North

Pulte Group - Del Webb - Refuge Taylor Morrison - Copper Sky - Tesoro

### Category 10 - Best Television Ad

**Robson Communities - (Honorary)** 

### Category 11 - Best Radio Ad

Shea Homes - Heroes

Taylor Morrison - Eastmark Endeavor

## Category 12 - Best Social Media Campaign

Shea Homes - #SheaPetFest

Lennar Homes - Next Gen

Mattamy Homes - First Pitch Contest

### **Sales Offices & Design Centers**

Category 13 - Best Design Center by a Builder

**Mattamy Homes** 

Woodside Homes

## Category 14 - Best Sales Office Under 500 Square Feet Within a Model Home

Shea Homes - 24 North

Elliott Homes - Granite Vista (Submitted by Creative License International)

## Category 15 - Best Sales Office 500 Square Feet or More Within a Model Home

#### **Mattamy Homes - Rhythm**

Richmond American Homes - Maderas Estates Rosewood Homes - Sierra Highlands

### Category 16 - Best Sales Pavilion

### **Maracay Homes - Meadows**

Mattamy Homes - Palm Valley North Toll Brothers - Whitewing

## **Interior Design and Outdoor Merchandising**

## Category 17 - Best Interior Merchandising for Homes Under \$275.000

#### Shea Homes - Carino Villas - Flat Thirteen13

Woodside Homes - Foundation at the Meadows - Dove

Mattamy Homes - Crosspointe - Balboa

## Category 18 - Best Interior Merchandising for Homes From \$275,001 to \$350,000

### Mattamy Homes - Rhythm - Loft Three

Shea Homes - 24 North - Capella

Woodside Homes - Pillar at the Meadows - Gila Shea Homes - Vantage - Flat Sixteen40

## Category 19 - Best Interior Merchandising for Homes From \$350.001 to \$450.000

### Mattamy Homes - Rhythm - Residence Four

Rosewood Homes - Rosewood Canyon Estates - Residence Two Taylor Morrison - Sanctuary at Desert Ridge Discovery Collection - Iris

## Category 20 - Best Interior Merchandising for Homes From \$450.001 to \$650.000

### Maracay Homes - Estates at the Meadows - Palo Verde

K. Hovnanian Homes - Gallery - Mondrian Robson Communities - Pebble Creek - Bacara

### Category 21 - Best Interior Merchandising for Homes Over \$650.000

#### Rosewood Homes - Sierra Boulders - Residence Three

Rosewood Homes - Sierra Highlands - Residence Three Toll Brothers - Turquesa - Vacaro

## Category 30 - Best Outdoor Merchandising for Homes Under \$450.000

#### **Robson Communities - Pebble Creek - Avalon**

Lennar Homes - Encore at Victory at Verrado - Crest Shea Homes - Ambition at Eastmark - Passion

## Category 31 - Best Outdoor Merchandising for Homes \$450.000 and Over

#### Toll Brothers - Turquesa - Vacaro

Rosewood Homes - Sierra Boulders - Residence Three Rosewood Homes - Sierra Highlands - Residence Three Maracay Homes - Estates at the Meadows - Palo Verde

### **Product Design**

## Category 22 - Best Detached Product Design for Homes Under \$275.000

### **Lennar Homes - Discovery at the Parks - The Freedom**

Mattamy Homes - Crosspointe - Balboa KB Home - Homestead - Plan 2347

## Category 23 - Best Detached Product Design for Homes From \$275.001 to \$350.000

### Shea Homes - 24 North - Capella

Shea Homes - Ambition at Eastmark - Hope Taylor Morrison - Eastmark Endeavor - Sterling

# Category 24 - Best Detached Product Design for Homes From \$350,001 to \$450,000

#### Robson Communities - Pebble Creek - Avalon

Rosewood Homes - Rosewood Canyon Estates - Residence One Rosewood Homes - Rosewood Canyon Estates - Residence Two

## Category 25 - Best Detached Product Design for Homes From \$450.001 to \$650.000

### Taylor Morrison - Trovita Norte - Telluride

Mattamy Homes - Granite Ridge - Locksley Mattamy Homes - Granite Ridge - Bridgestone

## Category 26 - Best Detached Product Design for Homes Over \$650.000

### Rosewood Homes - Sierra Highlands - Residence Three

Rosewood Homes - Sierra Highlands - Residence Four

Taylor Morrison - Copper Sky - Festino

### Category 27 - Best Attached Product Design

#### Robson Communities - Pebble Creek - Lago

K. Hovnanian Homes - Summit at Pinnacle Peak Patio - Meridian Robson Communities - Pebble Creek - Viva

# Category 28 - Best Detached Active Adult Product Design Under \$275.000

Robson Communities - Robson Ranch - Pavona (Honorary)

# Category 29 - Best Detached Active Adult Product Design \$275,000 and Over

#### **Robson Communities - Pebble Creek - Bacara**

Lennar Homes - Encore at Victory at Verrado - The Pinnacle Robson Communities - Pebble Creek - Fresco

### **Custom Home**

## Category 32 - Custom Home of the Year Under \$3.000.000

#### **Cullum Homes - Mountainside Retreat**

RS Homes - Private Residence at Desert Mountain

## Category 33 - Custom Home of the Year Over \$3.000.000

#### Calvis Wyant Luxury Homes - European Rural Estate

Calvis Wyant Luxury Homes - Modern European RS Homes - Silverleaf Custom Residence Cullum Homes - Cholla

## **Rising Star**

### Category 34 - Rising Star of the Year

#### **Steve Rider**

K. Hovnanian Homes - Four Seasons at the Manor Lennar homes - Asante Rosewood Homes - Sierra Highlands

### **Sales Professionals**

## Category 35 - Rookie Salesperson of the Year

### **Whitney Gilbertson - Robson Communities**

Damon Steverson - Taylor Morrison John Ashton - Pulte Group

## Category 36 - Salesperson of the Year with a Company Closing Less Than 250 Homes

#### **Leela Smith - Toll Brothers**

Fredda Swetloff - Rosewood Homes Steve Beaver - Robson Communities

# Category 37 - Salesperson of the Year with a Company Closing 250 or More Homes

#### **CC Zink - Lennar Homes**

Martina Villela Ramirez - Woodside Homes

Leslie Fisher - Pulte Group

Justin Susnik - Shea Homes

Sharon Lord - Maracay Homes

Jon Cowell - Mattamy Homes

Don Nicolay - K. Hovnanian Homes

## Category 38 - Internet Salesperson of the Year

### **Vito Simplicio - Woodside Homes**

Shannon Balderas - K. Hovnanian Homes Pam Colgan - Robson Communities Irene Pietrack - Taylor Morrison Pam Meyer - Maracay Homes Melissa Miller - Toll Brothers

### Category 39 - Sales Manager of the Year

#### Dana Spencer - Woodside Homes

Scott Abel - K. Hovnanian Homes

Taylor Mize - Pulte Group

Brandon Cleveland - Taylor Morrison

Craig Tucker - Maracay Homes

## Category 40 - Marketing Manager/Director of the Year

#### **Nicole Stanton - Mattamy Homes**

Keri Couples - AV Homes Deanna Cameron - Taylor Morrison Stephanie Derendal - Woodside Homes Alina Hushka - Robson Communities Ashley Schlosser - K. Hovnanian Homes

## **Learn more about the MAME Awards:**

www.mameawardsaz.com

# MAME Awards hosted by: www.hbaca.org



Home Builders Association of Central Arizona